



8th National Green Power Marketing Conference

Presented by:

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Who is DESC?



- **Department of Defense**
- **Defense Logistics Agency**
 - **Defense Energy Support Center**
 - Bulk Petroleum
 - Into Plane
 - Coal
 - Natural Gas
 - Electricity
 - Utilities Privatization
 - Energy Savings Performance Contracts
 - Missile Fuels



Electricity



- **Program established in 1996**
- **We “own” no loads**
- **We contract on behalf of those that do**
 - **Army, Navy, Air Force, Marines**
 - **Coast Guard**
 - **Homeland Defense**
 - **NASA**
 - **Bureau of Prisons**
 - **Department of Energy**
 - **National Institutes of Health**
 - **Environmental Protection Agency**
 - **Veterans Affairs Medical Centers**



Recent Efforts



- Texas
 - 2002 –
 - NASA 10% renewable
 - 2003 –
 - Army 19M kWh wind and landfill (cont mod)
 - Dyess AFB 100% wind (contract modification)
 - All Navy & Air Force in TX 5-10% renewable
 - DOE West Valley 5-10% wind and landfill
 - EPA Research Triangle wind and landfill



EPA North Carolina



- DESC supported EPA Green Tag/REC buy
 - Solicitation
 - Stated \$\$\$ to spend
 - Described mix (50% wind & 50% landfill gas)
 - Each type to be evaluated separately
 - Preference for “local” region
 - Awards
 - Awardee: 3 Phases Energy Services
 - Type of Renewable: Wind Energy
 - Total kWh of RECs: 10,000,000 kWh
 - Awardee: Sterling Planet
 - Type of Renewable: Landfill gas
 - Total kWh of RECs: 19,829,787
- Process was quick & efficient w/ low transaction cost



Solicitation

(Not Green Specific)



- **SF 1449**
 - Cover page, sign and date
- **Page 2 1449 continuation**
 - Important notes
- **Following Pages**
 - Requirements
 - Clauses
 - Certifications
 - Attachments



Details



Defense Energy Support Center

- **Source Selection**
 - Low price not always determining factor
 - Source location is often key
- **Supply should be from “new” resources**
 - New or re-powered after 01/01/99
- **Hydro is not an option**
 - Unless changed by legislation
- **Must have certification (Green-e like)**



How Can I Participate



- **Become familiar with the Federal Acquisition Regulations (FAR)**
 - www.arnet.gov
 - Feel free to go to www.desc.dla.mil and take a look
- **Send DESC an e-mail**
 - Name, company, POC Phone #, Mailing address
 - Ask to be placed on notification list
- **DESC must live with the FAR, but we try not to die by it**
 - Try to be as commercial as possible
 - Open to suggestions